

Webcast Special: Easy Selling Cisco SB / SBpro

30. September 2009
10-12 Uhr

Referenten:

Christian Kast, Product Sales Specialist, Azlan

Roland Lunck, Small Business Market Manager Germany, Cisco

Solutions for your Success

www.azlan.de

Azlan
A Network of Tech Data

Agenda

1. Easy Selling Cisco SB/ SBpro

- Cisco Small Business@Azlan (Christian Kast, Azlan)
- Cisco SB/ SBpro – verkaufen leicht gemacht (Roland Lunck, Cisco)

2. Einführung in das Cisco SB Switching Portfolio

- Switch Decoder Ring
- Ethernet Switching
- Ethernet Switching PoE Update
- Der richtige Switch für die richtige Applikation
- Switch Positionierung
- Unmanaged Switches
- Smart Switches
- Unmanaged Switches
- SRW Switches
- Switch Accessories
- Fully Managed L2 Switches - SRW

Solutions for your Success